

### Press release

# Freudenberg strengthens household business

Freudenberg Household Products Pty Ltd signs final agreement to acquire E.D. Oates Pty Ltd in Australia

Melbourne/Weinheim, November 6, 2017. Freudenberg, the global technology company is further expanding its household products business area. In Australia, Freudenberg Household Products Pty Ltd has signed a final agreement to acquire E.D. Oates Pty Ltd from GUD Holdings Limited. Oates is the market leader in the professional cleaning business in Australia and has a broad and comprehensive range of household and cleaning products in the consumer business. The company generated sales of about 70 million AUD (equivalent to 46 million EUR) with some 100 employees in Australia. The transaction is conditional upon approval by the anti-trust authorities and is expected to be completed in the first quarter of next year.

Freudenberg Group CEO, Dr. Mohsen Sohi, says "This transaction will drive the growth strategy of Freudenberg's Household Product business in one of its key countries. Following the acquisition of Gimi to strengthen our European market, and the acquisition of Playtex® household gloves in the USA, we are now expanding our business in the Asia Pacific region."

Oates is a well-known and established brand in Australia dating back to the early 1900s. Freudenberg Household Products Pty Ltd is a strong player in Australia with its Vileda brand and as distributor of Ansell consumer gloves.

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Both companies will combine their outstanding expertise to create excellent value for customers and consumers:

In the professional business, the Australian market leader Oates has a competitive customer service within a comprehensive product range. At the same time, the product portfolio of Oates will benefit from Freudenberg Household Products' competence in materials and technology.

In the consumer business, the two product portfolios and well-known brands of Freudenberg Household Products and Oates complement each other perfectly to offer a broad and highly innovative range of home and cleaning products across all retail channels in Australia.

"This new combination of strengths will focus on high quality standards, accelerate the drive for innovation and create greater value and superior solutions for our consumers and customers," explains Denis Myhalchyshyn, Managing Director of Freudenberg Household Products Australia.

## Freudenberg Household Products Pty Ltd is part of Freudenberg Home and Cleaning Solutions

Freudenberg Home and Cleaning Solutions is a leading global supplier of branded cleaning systems as well as household and laundry care products whose advanced solutions make the lives of millions of consumers around the world easier. The portfolio includes brands like Vileda®, O-Cedar®, SWASH®, Gimi®, Gala®, Wettex® and Marigold®. With a leading market position in almost all of the countries in which it operates, the company generated sales of more than €850 million and employed some 3,000 people in 2016. New, effective products and distribution channels, technical innovations and a strong customer focus have been the company's key success factors for many years. They are supported by extensive market and customer research on an international basis, innovation centres and production plants around the world and a distribution network in more than 35 countries.

#### **About the Freudenberg Group**

Freudenberg is a global technology group that strengthens its customers and society long-term through forward-looking innovations. Together with its partners, customers and the world of science, the Freudenberg Group develops leading-edge technologies, and excellent products, solutions and services for more than 30 market segments and for thousands of applications: seals, vibration control components, nonwovens, filters, specialty chemicals, medical products, IT services and the most modern cleaning products.



Strength of innovation, strong customer orientation, diversity, and team spirit are the cornerstones of the Group. The 168-year-old company holds strong to its core values: a commitment to excellence, reliability and pro-active, responsible action. In 2016, the Freudenberg Group employed more than 48,000 people in almost 60 countries worldwide and generated sales of approximately €8.6 billion. For more information, please visit www.freudenberg.com.